

Message Text

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61

ORIGIN L-03

INFO OCT-01 ARA-06 EUR-12 ISO-00 SP-02 TRSE-00 EB-07

COME-00 /031 R

DRAFTED BY L/ARA:DAGANTZ

APPROVED BY ARA/EP:RKING

S/P:LEINAUDI (DRAFT)

TREASURY:FMARESCA (SUB)

EB:RSMITH (SUB)

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P 172258Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY LIMA PRIORITY

INFO AMEMBASSY PARIS PRIORITY

C O N F I D E N T I A L STATE 297355

E.O. 11652: GDS

TAGS: EINV, EIND, EMIN, PFOR, PE

SUBJECT: CERRO SALES PROBLEM

PARIS: FOR DEPUTY ASSISTANT SECRETARY FISHLOW

1. DEPT LAWYER (GANTZ) CALLED COUNSEL FOR CERRO SALES AND RELATED TO HIM GIST OF DECEMBER 12 CONVERSATIONS WITH RUBINA. CERRO LAWYERS SEEMED PLEASED BY PROSPECT OF GOP LEGISLATION WHICH WOULD RESOLVE COMMISSION PAYMENT PROBLEM. GANTZ AGREED TO SEND COPY OF DRAFT BILL TO CERRO SALES AND TO DISCUSS MATTER FURTHER WITH THEM AFTER TEXT HAS BEEN REVIEWED. HE ALSO ASKED LAWYER TO THINK ABOUT ADVISABILITY OF SENDING HIGH-LEVEL CERRO OFFICIAL, ONE OF THE "NEW" MANAGEMENT WHO HAD JOINED THE COMPANY SINCE 1974 AND WOULD BE NEW TO RUBINA, TO PERU TO TALK WITH RUBINA TO INDICATE CERRO'S FLEXIBILITY AND ITS WILLINGNESS TO WORK WITH THE GOP TO FIND A SOLUTION THAT WOULD TAKE CARE OF CERRO'S PROBLEMS WITHOUT SEEMING THREATENING TO THE GOP. LAWYERS' CONFIDENTIAL

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INITIAL RESPONSE TO THE IDEA WAS POSITIVE AND WE WILL DIS-

CUSS IT FURTHER EARLY NEXT WEEK.

2. WE SUGGEST THAT EMBASSY OFFICER MENTION TO RUBINA THAT
MEMBER OF US COMMISSION ON MARCONA HAS CONTACTED CERRO AND
THAT DEPT OFFICIALS WILL BE TALKING TO THEM AT GREATER
LENGTH DURING THE NEXT FEW DAYS. (YOU SHOULD NOT RAISE
THE POSSIBILITY OF A HIGH-LEVEL CERRO MISSION TO PERU AT
THIS TIME.) INGERSOLL

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